March 31, 2025 Fannie Mae Fact Sheet

Fannie Mae is the foundation of housing finance in the United States. A strong housing market means a stronger American economy.

Financial Highlights (1Q 2025)





Key Facts

Largest owner and guarantor of residential mortgage debt outstanding in the U.S. (as of December 31, 2024)

~ 25%	of all U.S. single- family mortgages
~ 21%	of the U.S. multifamily rental market
Founded:	1938, Chartered by U.S. Government
Headquarters	: Washington, D.C.
Employees:	~ 8,000
Chairman:	William J. Pulte
President and CEO:	Priscilla Almodovar
Regulator:	Federal Housing Finance Agency

Our work makes a difference for millions of U.S. households

We provide liquidity and stability to the U.S. housing market and expand access to affordable mortgage credit. In exchange, we earn a fee for guaranteeing payment to MBS investors. Guaranty fees are our primary source of revenue.

- > Buy mortgage loans from lenders and issue mortgagebacked securities (MBS), attracting global investors.
- > Serve all 50 states, Puerto Rico, Guam, the U.S. Virgin Islands, and other U.S. territories.
- > Set and maintain industry standards, which make affordable housing options available during all market conditions, and allow for consistent mortgage rates nationwide.



Our Business Lines at a Glance

Single-Family

We help make the 30-year, fixed-rate mortgage possible.

Who We Serve

• Homebuyers, homeowners, and renters in 1- to 4unit housing.

Business Partners

- ~1,200 Mortgage lenders who originate, fund, and service 1- to 4-unit conventional mortgages.
- Global investors who purchase our Single-Family MBS, known as agency (residential) RMBS, or buy our credit risk transfer (CRT) securities.
- Reinsurers who help reduce our credit risk.

Products / Services

- Conventional fixed-rate and adjustable-rate mortgages, and refinancing options.
- Low down payment and affordable mortgages.
- Home renovation and energy improvement loans.
- Specialized communities, housing assistance programs, and more.

In 1Q 2025, we provided **\$64.3 billion** in singlefamily liquidity, helping **194 thousand** households buy or refinance a home.



\$3.6T **Guaranty Book** (UPB)

47% **Guaranty Book** with Credit Enhancement

\$2.9B Net Income (1Q 2025)

Loan-to-Value

(MTMLTV)

\$64.3B **New Business Volume** (1Q 2025)

50% 0.56% Weighted-Average Mark-to-Market

Serious **Delinguency Rate**

Multifamily

We enable affordable rental housing.

Who We Serve

- **Renters** in housing with 5 or more units.
- Borrowers, operators, and sponsors who develop, own, manage, or invest in multifamily rental properties.

Business Partners

- 24 Delegated Underwriting and Servicing (DUS®) lenders who share loan credit risk and adhere to rigorous credit and underwriting standards.
- Global investors who purchase our Multifamily MBS, known as agency (commercial) CMBS, or buy our Multifamily CRT securities.
- **Reinsurers** who help reduce our credit risk.

Products / Services

- Flexible financing terms on existing, stabilized conventional properties, and supplemental loan options.
- Specialty financing, including affordable, senior, military, • manufactured, and student housing.
- Support for new unit development through affordable forward • program and nearly stabilized conventional products.

In 1Q 2025, we provided **\$11.8 billion** in multifamily liquidity, helping finance 93 **thousand** units of multifamily rental housing.



\$504.5B **Guaranty Book**

(UPB)

99%

Guaranty Book with Lender Loss-**Sharing Agreements** S11.8B

New Business Volume (1Q 2025)

63%

\$743M

Net Income

(1Q 2025)

Weighted-Average **Original Loan-to-**Value (OLTV)

0.63% Serious

Delinquency Rate



March 31, 2025 **Our Impact** at a Glance

In 2024, we provided \$381 billion in liquidity to the mortgage market, helping 1.4 million households buy, refinance, or rent a home.

Support for low-to-moderate-income borrowers and renters in 2024¹



40% of 778K single-family home purchase loans we acquired

50% of 204K

single-family refinancing loans we acquired

>75% of 420K multifamily units we financed

We support government programs and initiatives, contributing through 1Q 2025:

S29.7B

S1.0B

in Temporary Payroll Tax Cut Continuation Act (TCCA) fees to Treasury (since 2012)

to the Treasury Capital Magnet Fund (since 2016)

to the Housing and **Urban Development** Housing Trust Fund (since 2016)

Agency MBS connects global capital to U.S. housing

24%

were Agency MBS,

second only to U.S.

Treasuries.

15% of U.S. fixed-income daily average trading volumes in 1Q 2025

of the total U.S. fixed-income market was comprised of Agency RMBS and CMBS. (as of December 31, 2024)

Sources: SIFMA; Morgan Stanley research Agency MBS = Fannie Mae, Freddie Mac, Ginnie Mae

\$18.8B

issued in Fannie Mae **Single-Family Social** MBS through 1Q 2025, driven by investor interest to allocate capital to support affordable housing. (since inception in 2024) Fannie Mae addresses barriers to housing access with innovative solutions for homeowners and renters nationwide.

Our 2024 efforts included:

- Reducing closing costs: Homebuyers and homeowners saved over \$88 million through appraisal and title insurance alternatives we enabled.
- Keeping homeowners in their homes: 91,400 homeowners benefited from our home retention solutions.
- **Expanding affordable housing:** Fannie Mae pricing incentives helped create or preserve 13,850 rentrestricted units.
- Boosting credit visibility: 2,980 mortgage applications benefited from positive rent payment history and cash flow assessment enhancements.
- Financing efficiency: Energy- and water-efficient properties we financed are projected to save residents on average over \$200 per year on utility costs.

1. Low- to moderate-income borrowers are those with household incomes at or below 100% of Area Median Income (AMI).



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